

SEMINARS/WORKSHOPS

<u>Course/Program</u>	<u>Sponsor/Location</u>
<i>How to Ask for Major Gifts</i>	2011 Meals on Wheels Association, Alexandria, VA
<i>How to Ask for Major Gifts</i>	2011 National PTA training, Alexandria, VA
<i>The Annual Fund: Building the Base</i>	2011 AFP West MI Conference, Grand Rapids, MI
<i>Starting a Planned Giving Program</i>	2010 CRD International Conference, Washington, DC
<i>Developing Your Resources</i>	2010 National Lekotek Webinar for Affiliates
<i>Starting a Planned Giving Program</i>	2010 Chicago Council on Planned Giving Symposium
<i>Starting a Planned Giving Program</i>	2010 CRD International Webinar
<i>Campaigns with Limited Staff & Budget</i>	2010 Fundraising Summit, Chicago
<i>The Annual Fund: Building the Base</i>	2010 CRD International Webinar
<i>Starting a Planned Giving Program</i>	2010 Knoxville, TN Planned Giving Council
<i>Developing Your Resources</i>	2009 CRD International Conference, Washington, DC
<i>How to Ask for Major Gifts</i>	2009 AFP Midwest Conference, Chicago
<i>The Annual Fund: Building the Base</i>	2009 AFP International Conference, New Orleans
<i>The Annual Fund: Building the Base</i>	2008 NE Indiana Fundraising Day, Ft Wayne, IN
<i>Developing Your Resources</i>	
<i>Starting a Planned Giving Program</i>	2008 Progressive Business Audio Conference
<i>Starting a Planned Giving Program</i>	2008 Chicago AFP Midwest Symposium
<i>Campaigns with Limited Staff & Budget</i>	2008 AHP International Conference, Chicago
<i>Campaigns in Difficult Economic Times</i>	2008 Progressive Business Audio Conference
<i>The Annual Fund: Building the Base</i>	2008 AFP International Conference, San Diego
<i>Campaigns with Limited Staff & Budget</i>	
<i>Planned Giving for Small Shops</i>	
<i>How to Ask for Major Gifts</i>	2008 Nonprofit Summit, Birmingham
<i>Successful Annual Giving Programs</i>	
<i>Starting a Planned Giving Program</i>	2008 Chicago Council on Planned Giving Symposium
<i>How to Ask for Major Gifts</i>	2008 AFP New Orleans Fundraising Conference
<i>The Nuts & Bolts of a Feasibility Study</i>	
<i>Preparing for and Running Campaigns</i>	2007 Nebraska Hospital Association, Omaha
<i>Starting a Planned Giving Program</i>	
<i>Essentials of Annual Giving</i>	2007 Chicago AFP Chapter, Glen Ellyn, IL
<i>Starting a Planned Giving Program</i>	2007 NE Indiana Fundraising Day, Ft Wayne, IN